

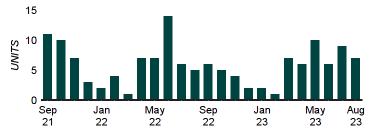
AUGUST 2023 MARKET REPORT

Hastings Single Family

	August 2023	CHANGE FROM July 2023	CHANGE FROM August 2022
MEDIAN SALE PRICE	\$1,045,249	-2.90%	3.00%
AVERAGE SALE PRICE	\$1,095,258	▼ -4.80%	1 1.20%
UNITS SOLD	14	40.00%	250.00%
AVERAGE DAYS ON MARKET	21	7 5.00%	▼ -19.20%
% OF SALES PRICE	108.15	▼ -3.30%	6.70%
UNITS FOR SALE	7	▼ -22.20%	40.00%
MONTHS OF INVENTORY	0.50	▼ -44.40%	▼ -61.50%

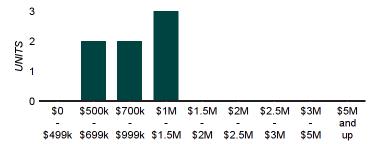
HOMES FOR SALE

Number of homes listed for sale, end of month



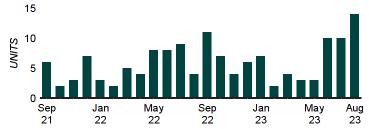
HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



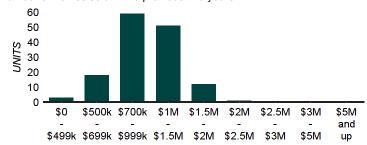
HOMES SOLD

Number of homes sold



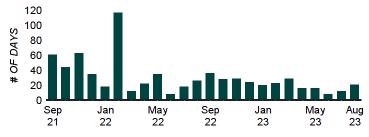
HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



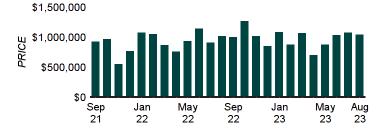
DAYS ON MARKET - SOLDS

Average days on market for all homes sold



MEDIAN SALE PRICE

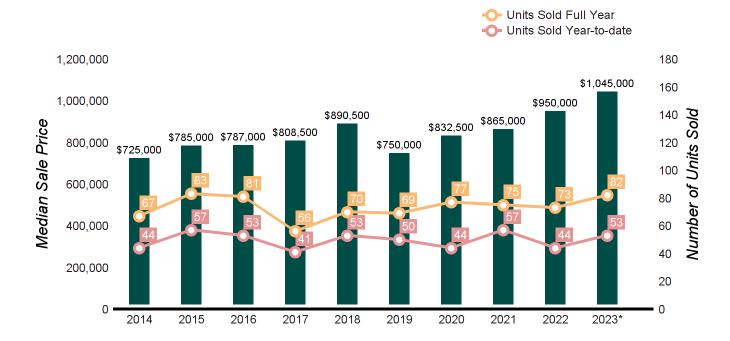
Price of the "middle" homes sold -an equal number of sales were above AND below this price





TEN-YEAR MARKET HISTORY

Hastings Single Family



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023*
UNITS SOLD	67	83	81	56	70	69	77	75	73	82
	22 %	2 4%	~ 2%	3 1%	2 5%	v 1%	1 2%	~ 3%	~ 3%	1 2%
MEDIAN SOLD PRICE	\$725,000	\$785,000	\$787,000	\$808,500	\$890,500	\$750,000	\$832,500	\$865,000	\$950,000	\$1,045,000
	1 0%	~ 8%	0%	3 %	1 0%	1 6%	1 1%	4 %	1 0%	1 0%